

## 5 Season Ski Team Fundraising Obligation and Guidelines

Each primary skiing member is required to raise \$200 in revenue above and beyond their membership commitments annually. Each secondary skiing member **under 18** within a family membership is required to raise \$100 in revenue above and beyond their membership commitments annually.

- 1st year members are exempt. Fundraising obligation applies to members' 3rd year membership dues. Past members are exempt their first year back but are required to fundraise for their 2nd year's membership. (*members should start fundraising in second year to meet third year commitment*)
- Fundraising between January 1st and December 31st applies to the following year's membership obligation. *For example funds raised in the 2023 calendar year will be applied to their 2024 fundraising obligations.*
- Raising funds above and beyond your fundraising obligation of \$100 or \$200 will reduce you and your families membership dues. You can pay down your membership dues with 25% of the amount above and beyond your fundraising obligation. *For Example: If your obligation was \$100 and you raised \$200, then you would receive 25% of the \$100 extra for a total of \$25 off your membership.*
- If you do not meet your fundraising obligation then your membership dues will be increased by the difference the following year.

### Fundraising Opportunities

- 1) **Ad Sales** (see ad sale sheet)
  - a) 75% toward your fundraising obligation
- 2) **Corporate sponsorships**
  - a) 100% toward your fundraising obligation
- 3) **Events**
  - a) **Team sponsored**
    - i) Hawkeye Downs Tables and Concessions (Carver and Xtreme Arena)
      - \$ split across all members that helped
    - b) **Member organized fundraisers** (private shows, road shows, independent fundraisers)
      - i) % based on funds raised for team + Bonus\* for organizing
- 4) **Money donated in your name** (Family and Friends, outside of in show collection)
  - a) 100% toward your obligation
- 5) **Bonus\*** - Organizing your own fundraiser which profits the team more than \$350
  - a) \$50 additional toward your obligation

*Team treasurer tracks each member's fundraising totals and applies them as applicable to the member dues the following year.*

### Examples:

#### Family with one skier and one supporting member

*For example: Steve and Lilly signed up in 2023 as first year members with no fundraising obligation, in 2024 they will start fundraising and pay only membership dues (\$230 primary skier (Lilly), \$0 for Steve as supporting member/driver). They will use funds raised in 2024 toward their 2025 membership and fundraising obligation. They will be required to fundraise \$200 for 1st primary skier.*

#### Family skiers obligations

*For example: Tom and his merry band of 3 child skiers are existing members. Their membership dues will be \$230 for primary skier and \$115 for each of the secondary child skiers. Additionally their fundraising obligations will be \$200 for the primary parent skier and \$100 for each of the 3 child skiers under the age of 18 for a total fundraising obligation of \$500 (200+100+100+100)*